

HONORABLE RICHARD A. JONES

UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON
AT SEATTLE

DAVID SHAW, et al.,

Plaintiffs,

v.

BANK OF AMERICA, N.A., et al.,

Defendants.

CASE NO. C11-977RAJ

ORDER

I. INTRODUCTION

This matter comes before the court on Defendants' motions to dismiss Plaintiffs' complaint. Dkt. ## 19, 20. On April 24, 2012, the court created a motion calendar to address those motions after the parties were unsuccessful in resolving this case at an early settlement conference. Although Defendants requested oral argument, the court finds oral argument unnecessary in light of its disposition today. For the reasons stated below, the court GRANTS in part and DENIES in part both motions to dismiss. The court sets a March 4, 2013 trial date, and directs the parties to submit a joint status report by November 29 in accordance with this order.

II. BACKGROUND

The court describes the facts underlying this case as Plaintiffs allege them in their operative complaint. Dkt. # 13. The court uses bare "¶" symbols to cite their complaint and "Ex." to cite the exhibits they attached to it.

1 In May 2008, a fire destroyed the home in Sultan where Plaintiffs David and
2 Charmaine Shaw live. ¶ 4.4. Insurance covered some of their loss, but they still needed
3 around \$40,000 to complete the rebuilding. ¶ 4.4. They approached Defendant Bank of
4 America, N.A. (“BofA”),¹ the holder of their home loan, to discuss financing the
5 shortfall. ¶ 4.5. At the time, the loan was just two years old, consisting of a promissory
6 note in which the Shaws promised to repay \$261,000 and a deed of trust that made their
7 property the security for the loan. Exs. D, E. In response to the Shaws’ inquiries after
8 the fire, BofA advised them to use the Home Affordable Mortgage Program (“HAMP”),
9 a United States Treasury-sponsored measure to give relief to homeowners affected by the
10 decline of the housing market in the late 2000s.

11 BofA memorialized its participation in HAMP in a Servicer Participation
12 Agreement (“SPA”). Ex. A. The Federal National Mortgage Association, better known
13 as “Fannie Mae,” acted as the United States’ financial agent for purposes of the SPA.
14 The SPA provided that Fannie Mae would purchase up to nearly \$800 million in BofA-
15 serviced home loans, provided that BofA engaged in various loan modification and
16 foreclosure prevention services for the homeowners who took out those loans.

17 Among the HAMP services that BofA offered were loan modifications subject to
18 Trial Payment Plans (“TPPs”). A TPP, typically available only to homeowners in default
19 on their loans, offered financially qualified homeowners a loan modification subject to
20 making three months of modified payments.² Although the Shaws questioned their
21 eligibility for a TPP, given that they were not in default on their loan, BofA assured them
22 that they were eligible. ¶ 4.8.

23
24 ¹ Defendant BAC Home Loans Servicing, LP, a BofA subsidiary, allegedly serviced the Shaws’
25 loan. BofA contends that it merged with this subsidiary, although it is not clear when. The court
uses the term “BofA” to refer to BofA and its servicer subsidiary.

26 ² The recent opinion in *Wigod v. Wells Fargo Bank, N.A.* provides a concise overview of HAMP,
27 SPAs, TPPs, and the litigation that has surrounded them. 673 F.3d 547, 556-57, 559 n.4 (7th Cir.
2012).

1 BofA offered the Shaws a TPP, which they signed. ¶ 4.6. Although the Shaws do
2 not have a copy of their own TPP, they have attached another TPP to their complaint,
3 alleging that it is in all material respects identical to their own. ¶ 4.6, Ex. C. The TPP
4 required the Shaws to make three monthly payments of about \$1,550 and to demonstrate
5 their financial eligibility. ¶¶ 4.6, 4.9. The TPP promised the Shaws that if they did so,
6 they would receive a modified mortgage. Ex. C. BofA told the Shaws in June 2009 to
7 stop making payments until September 2009, then to make their three trial payments.
8 ¶ 4.9. Although BofA requested additional information from the Shaws over the summer
9 of 2009, at no point did it inform the Shaws that there was any problem with that
10 information or their TPP. ¶ 4.9. The Shaws made their TPP payments. ¶ 4.9. BofA
11 informed them that it would send them their final loan modification, but never did.
12 ¶ 4.10.

13 In November 2009, the Shaws, who hold a Washington contractor license,
14 received word that their license was being revoked because their credit rating had been
15 damaged. ¶ 4.11. The Shaws discovered that BofA had reported them to be in default on
16 their loan since June 2009. ¶ 4.11. BofA never told the Shaws that it would declare them
17 in default. ¶ 4.11. The Shaws made several calls to BofA to attempt to rectify the
18 problem, but were unsuccessful. ¶ 4.12.

19 In about June of 2010, the Shaws learned that their loan had been assigned to
20 Fannie Mae. ¶ 4.13. Fannie Mae also began to service their loan.³ ¶ 4.13. Plaintiffs
21 believe that Fannie Mae bought their loan from BofA in accordance with the SPA.
22 ¶ 4.13. When the Shaws attempted to contact Fannie Mae to fix the problems with their
23 loan, they had no success. ¶ 4.14. Moreover, Fannie Mae made a series of conflicting
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25
26 ³ Fannie Mae uses an entity named Seterus, Inc. as its servicer. Seterus was apparently formerly
27 known as IBM Lender Business Process Service. The court uses the term “Fannie Mae” to refer
28 to both the lender and its servicer.

1 representations about the amount that the Shaws owed, but refused to explain the
2 discrepancies. ¶ 4.14.

3 Late in 2010, Fannie Mae notified the Shaws that it was accelerating the balance
4 due on their note and would commence foreclosure. ¶ 4.15. So far as the record reveals,
5 Fannie Mae never commenced foreclosure proceedings. For reasons no one explains,
6 Fannie Mae transferred the Shaws' loan back to BofA. ¶ 4.17. The complaint is silent as
7 to what has happened since late 2010.

8 The Shaws filed suit in May 2011, alleging that BofA had breached several
9 contracts. They assert that they are third-party beneficiaries of the SPA, and that BofA
10 breached the SPA. They contend that BofA breached the TPP and the promissory note as
11 well, along with the implied covenant of good faith and fair dealing. They claim that
12 Fannie Mae, as BofA's successor, is liable for the same breaches while it owned and
13 serviced their loan. They assert a promissory estoppel claim against BofA. They contend
14 that both BofA and Fannie Mae violated the Washington Consumer Protection Act (RCW
15 Ch. 19.86, "CPA") not only by breaching these contracts, but by deceiving them as to
16 their participation in HAMP and the TPP and refusing to provide them with information
17 when they requested it. They contend that Fannie Mae and BofA are liable for
18 negligence and that BofA is liable for the tort of outrage.

19 The court now considers BofA's and Fannie Mae's motions to dismiss the Shaws'
20 complaint for failure to state a claim.

21 **III. ANALYSIS**

22 Defendants invoke Fed. R. Civ. P. 12(b)(6), which permits a court to dismiss a
23 complaint for failure to state a claim. The rule requires the court to assume the truth of
24 the complaint's factual allegations and credit all reasonable inferences arising from its
25 allegations. *Sanders v. Brown*, 504 F.3d 903, 910 (9th Cir. 2007). The plaintiff must
26 point to factual allegations that "state a claim to relief that is plausible on its face." *Bell*

1 *Atl. Corp. v. Twombly*, 550 U.S. 544, 568 (2007). If the plaintiff succeeds, the complaint
2 avoids dismissal if there is “any set of facts consistent with the allegations in the
3 complaint” that would entitle the plaintiff to relief. *Id.* at 563; *Ashcroft v. Iqbal*, 556 U.S.
4 662, 679 (2009) (“When there are well-pleaded factual allegations, a court should assume
5 their veracity and then determine whether they plausibly give rise to an entitlement to
6 relief.”). The court typically cannot consider evidence beyond the four corners of the
7 complaint, although it may rely on a document to which the complaint refers if the
8 document is central to the party’s claims and its authenticity is not in question. *Marder v.*
9 *Lopez*, 450 F.3d 445, 448 (9th Cir. 2006). The court may also consider evidence subject
10 to judicial notice. *United States v. Ritchie*, 342 F.3d 903, 908 (9th Cir. 2003).

11 **A. The Shaws Cannot Base a Claim on HAMP or the SPA.**

12 The first contract to which the Shaws point is the SPA between Fannie Mae and
13 BofA. The Shaws concede that they are not parties to the SPA, but insist that as
14 borrowers they are its third-party beneficiaries.

15 Rather than dwell on the Shaws’ SPA-based claims, the court simply notes that it
16 generally concurs with more than a hundred district court decisions within the Ninth
17 Circuit that have concluded that borrowers have no right of action arising from HAMP
18 and no standing as third-party beneficiaries under any SPA. *See, e.g., Lucia v. Wells*
19 *Fargo Bank, N.A.*, 798 F. Supp. 2d 1059, 1066, 1070-71 (C.D. Cal. 2011); *Flores v.*
20 *Wells Fargo Bank, N.A.*, No. 11-6619JSC, 2012 U.S. Dist. LEXIS 88418, at *12-13
21 (N.D. Cal. Jun. 26, 2012); *Dodd v. Fannie Mae*, No. S-11-1603JAM, 2011 U.S. Dist.
22 LEXIS 145642, at *33-35 (E.D. Cal. Dec. 19, 2011). Courts within this District have
23 uniformly reached the same result. *See, e.g., Tran v. BofA*, No. 12-5341RBL, 2012 U.S.
24 Dist. LEXIS 157165, *12-13 (W.D. Wash. Nov. 1, 2012); *Kim v. BofA*, No. 11-296MJP,
25 2011 U.S. Dist. LEXIS 89510, at *8-9 (W.D. Wash. Aug. 11, 2011). The court has
26 examined the SPA between BofA and Fannie Mae and concludes that the Shaws are not

1 the intended beneficiaries of that contract. They can raise no claim based on either
2 Fannie Mae's or BofA's failure to comply with the SPA.

3 **B. The Shaws Have Plausibly Alleged Breach of their Note or Deed of Trust, or**
4 **the TPP, or an Oral Contract, or a Claim for Promissory Estoppel.**

5 Moving beyond claims that depend on the SPA, the Shaws premise many of their
6 remaining claims on breach of a contract, breach of an implied contractual duty, or
7 liability under the contract-like doctrine of promissory estoppel. The court will consider
8 those claims individually, but begins with an overview of the Shaws' contractual
9 relationships with BofA. The court will later consider the Shaws' contractual
10 relationships with Fannie Mae.

11 **1. The Shaws Potentially Entered Several Contractual and**
12 **Contract-Like Relationships with BofA.**

13 First, no one disputes that BofA was bound to both the Shaws' promissory note
14 and their deed of trust. The note and deed of trust govern the Shaws' obligation to make
15 payments, the noteholder's obligations to honor those payments, and the noteholder's
16 rights in the event of a default. The Shaws allege that at the time they approached BofA
17 about new financing in the wake of the fire, they were in compliance with their
18 obligations under these contracts.

19 According to the Shaws, rather than simply offering new financing or a traditional
20 refinancing of their loan, BofA suggested that they participate in HAMP. The Shaws
21 were willing to consider the possibility, and they received a TPP along with unspecified
22 other material. The TPP, on its face, did not apply to the Shaws. It required them to
23 certify that they were unable to afford their mortgage payments and were either in default
24 or soon to be in default. Ex. C. The Shaws were not in default or soon to be in default,
25 and they contacted BofA to see if they qualified for HAMP nonetheless. ¶ 4.8. BofA
26 assured them that there was a "disaster" exception to the typical HAMP qualifications,
27 and that the fire was a qualifying disaster. ¶ 4.8. Thus, even before the Shaws signed the
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1 TPP, BofA had orally modified it. Moreover, BofA instructed them to intentionally
2 default on their loan in order to gain the benefits of the TPP. ¶ 4.9. BofA did not inform
3 the Shaws that there were any risks inherent in the intentional default, nor that it would
4 report the Shaws' default to credit agencies. The Shaws stopped paying their loan in
5 accordance with this oral agreement.

6 At some point, the Shaws signed the TPP and provided BofA the financial
7 disclosures and other information that the TPP required. The TPP had a blank for BofA
8 to provide its own signature, but there is no allegation that BofA signed it. BofA does
9 not deny that it signed it, nor could it do so on a motion to dismiss. Nonetheless, the
10 Shaws allege that BofA accepted the modified payments set forth in the TPP and assured
11 them that they otherwise met the conditions stated in the TPP. Thus, it is plausible that
12 BofA signed the TPP. It is also plausible that even if it did not sign the TPP, its actions
13 in accordance with the TPP prevent it from denying that it assented to its terms.

14 The Shaws allege that they completed their trial payments, met all other conditions
15 of the TPP (as orally modified), and that BofA informed them that they had satisfied the
16 TPP and would receive their modified note and deed of trust. ¶ 4.10. BofA also told
17 them to continue making the same monthly payment established in the TPP, even after
18 the TPP trial period had expired. BofA never followed through on its promise to deliver
19 modified loan documents.

20 The Shaws and BofA were either bound or at least arguably bound to the note, the
21 deed of trust, the TPP, and possibly one or more oral contracts. Under Washington law,
22 each of these contracts carries with it an implied covenant of good faith and fair dealing
23 that requires the contracting parties to cooperate with an eye toward achieving full
24 performance of the contract. *Metro. Park Dist. v. Griffith*, 723 P.2d 1093, 1100 (Wash.
25 1986).

2. The Shaws Have Plausibly Stated a Claim for Breach of the TPP.

Beginning with the TPP, the court first considers whether BofA agreed to be bound to it. The Shaws agreed when they signed the TPP and sent it to BofA. The TPP describes itself as an “Offer,” but it also declares that it is not effective until “both [the borrower] and the Servicer sign it” and the “Servicer provides [the borrower] with a signed copy” Ex. C. The Shaws allege that they never received a signed copy of the TPP (§ 5.3(c)), although BofA does not deny that it signed it. Accepting the Shaws’ allegations, BofA did not honor the TPP’s requirement that it either provide them with a signed copy of the TPP or “send [them] written notice that [they] do not qualify for the Offer.” Ex. C. Moreover, the Shaws plausibly allege that after they signed the TPP and returned it to BofA, BofA took actions consistent with performing its obligations under the TPP. Among other things, it advised the Shaws to begin making their modified payments in accordance with the TPP, and after accepting those payments, advised the Shaws that they had completed their end of the bargain and would soon receive a modified note and deed of trust. Thus, although there are no allegations that the BofA entered the TPP by the terms of the instrument itself, its course of performance could plausibly support a finding that it entered the TPP. That performance could also plausibly estop BofA from denying that it entered the TPP. In any event, BofA has yet to articulate a tenable argument that it can deny that the TPP binds it despite a series of acts in which it accepted the Shaws’ performance under the TPP.

The TPP itself is muddled as to whether it is an enforceable promise to modify the Shaws’ loan. The TPP begins with a simple promise:

If [the borrower] is in compliance with this [TPP] and my representations in Section 1 continue to be true in all material respects, then the Servicer will provide me with a Home Affordable Modification Agreement (“Modification Agreement”), as set forth in Section 3, that would amend and supplement (1) the Mortgage on the Property, and (2) the Note secured by the Mortgage.

1 Ex. C. This promise is easy to understand, and although it imposes certain requirements
 2 on the borrower, it does not suggest any way for BofA to avoid the promise at its whim.
 3 Section 3, which this initial clause mentions, reiterates the same simple promise:

4 If [the borrower] compl[ies] with the requirements in Section 2 and [the
 5 borrower's] representations in Section 1 continue to be true in all material
 6 respects, the Servicer will send [the borrower] a Modification Agreement
 7 for [the borrower's] signature which will modify [the borrower's] Loan
 documents as necessary to reflect this new payment amount and waive any
 unpaid late charges accrued to date.

8 Ex. C. These clauses are unambiguous promises to provide a modified loan, subject to
 9 certain conditions. The Shaws allege not only that they met those conditions, but that
 10 BofA repeatedly informed them that they met those conditions.

11 BofA seizes on two other clauses in the TPP that, in its view, make illusory its
 12 promise to modify the Shaws' loan. Those clauses require the borrower to acknowledge
 13 as follows:

14 F. If prior to the Modification Effective Date, (i) the Servicer does not
 15 provide me a fully executed copy of this Plan and the Modification
 16 Agreement; (ii) I have not made the Trial Period payments required .
 . . ; or (iii) the Servicer determines that my representations in Section
 17 1 are no longer true and correct, the Loan Documents will not be
 modified and this [TPP] will terminate. . . .

18 G. I understand that the [TPP] is not a modification of the Loan
 19 Documents and that the Loan Documents will not be modified
 20 unless and until (i) I meet all of the conditions required for
 21 modification, (ii), I receive a fully executed copy of the Modification
 22 Agreement, and (iii) the Modification Effective Date has passed. . . .

23 The Shaws allege that they met all of their obligations under the TPP. BofA insists,
 24 however, that the clauses that condition the ultimate modification of the loan on actually
 25 providing an executed "Modification Agreement" mean that it can bow out of the TPP
 26 simply by deciding, for any reason or for no reason at all, that it will not deliver a
 27 Modification Agreement.

28 The court concludes, at least for purposes of resolving these motions to dismiss,
 that the TPP was an enforceable promise to provide a modified loan so long as the Shaws

1 complied with the TPP's conditions. BofA could not escape the TPP simply by refusing
 2 to provide an executed modification agreement. Adopting BofA's construction would
 3 reduce the TPP to the following "agreement": "BofA will provide you with a modified
 4 loan unless BofA decides that it doesn't feel like it." The court agrees with at least one
 5 other court that finds this interpretation untenable:

6 Read literally, th[e] language [in subclause F] would suggest that even if all
 7 other conditions are satisfied, a lender has no obligation to provide a loan
 8 modification agreement unless it in fact provides a modification agreement.
 9 As noted in the prior order, this provision conflicts with the clear tenor of
 10 the remainder of the document and would render the other agreement
 11 promises illusory. At least at the pleading stage, a reasonable inference can
 12 be drawn that the language was merely intended to reemphasize to
 13 borrowers that their underlying loan agreements cannot and will not be
 deemed modified or no longer enforceable until and unless final
 modification agreements are fully executed. While the provision admittedly
 gives rise to an ambiguity, it does not permit a determination as a matter of
 law that the lender has unbridled discretion as to whether or not it will
 provide an executed copy of a modification agreement upon satisfaction of
 all other conditions of the TPP.

14 *Gaudin v. Saxon Mortgage Servs., Inc.*, No. C11-1663RS, 2011 U.S. Dist. LEXIS
 15 132957, at *11-12 (N.D. Cal. Nov. 17, 2011). At least at this stage, the Shaws have
 16 plausibly alleged that the TPP is an enforceable contract and that BofA breached it.

17 Before leaving the TPP, the court observes that courts around the country have
 18 considered whether the TPP is an enforceable contract. There are dozens of district court
 19 decisions addressing this issue in the Ninth Circuit alone, although none from
 20 Washington's state or federal courts. The court declines to provide a lengthy overview of
 21 those decisions, but it notes that almost all of them have analyzed the TPP under
 22 traditional principles of state contract law. The only circuit court of appeals to consider a
 23 TPP has rejected, albeit by applying Illinois law, every argument that BofA makes,⁴
 24 along with several other arguments from the defendant loan servicer. *Wigod v. Wells*
 25 *Fargo Bank, N.A.*, 673 F.3d 547, 560-66 (7th Cir. 2012). A few courts have suggested

26 ⁴ Among other things, *Wigod* rejects the argument that BofA belatedly raised in its reply brief
 27 that the TPP was invalid for lack of consideration. 673 F.3d at 563-64.

1 that because a TPP is a component of HAMP, and HAMP provides no cause of action,
2 that the TPP itself provides no cause of action. Fannie Mae mentioned a few of those
3 cases in a cursory attack on a TPP that does not bind Fannie Mae. The court will not
4 decide at this stage if HAMP overrides generally applicable state contract law. *But see*
5 *Wigod*, 673 F.3d at 559 n.4 (rejecting notion that HAMP limits application of state
6 contract law to TPPs). For the time being, the court merely advises Defendants that if
7 any of them wish to advance that argument, they will need to do a substantially better job
8 than they have done in the motions before the court.

9 **3. The Shaws Have Plausibly Stated Claims Based on Defendants’**
10 **Oral Assurances Regarding the Payment of Their Loan.**

11 The TPP was not itself a modification of the Shaws’ loan, it was merely a promise
12 of a modified loan. The Shaws allege, however, that BofA instructed them to continue
13 paying the reduced payments specified in their TPP while they awaited the modified loan
14 documents. The Shaws complied with BofA’s instructions. But instead of providing
15 modified loan documents, BofA transferred the Shaws’ loan to Fannie Mae.

16 At a minimum, BofA’s oral representations constituted a waiver of its remedies
17 under the note and deed of trust. Those representations may have constituted more than a
18 mere waiver—they may have bound BofA to an oral contract.⁵ The court need not
19 decide that issue now. It suffices to conclude that at the time BofA transferred their loan
20 to Fannie Mae, the Shaws have plausibly alleged that they were making reduced loan
21 payments in accordance with BofA’s assurance that those payments would suffice to
22 meet the Shaws’ obligations.

23 BofA suggests that the Shaws’ deed of trust nullifies its oral representations. It is
24 mistaken. The clause to which it points declares that the borrower “shall not be released

25 ⁵ In a single sentence in its motion, Fannie Mae suggests that Washington’s statute of frauds
26 would bar any claim based on an oral contract or oral modification of the contract. That single
27 sentence did not cite Washington’s statute of frauds, RCW Ch. 19.36, it instead cited one
28 Washington case without a pinpoint cite. At this stage, no Defendant has adequately articulated
an argument based on the statute of frauds. The court will not consider this issue further today.

1 from Borrower's obligations and liability under this Security Instrument unless Lender
2 agrees to such release in writing." Ex. E at ¶ 13. Read in its full context, however, the
3 clause applies only to transfers of the borrower's interest under the deed of trust to a
4 successor in interest. *Id.* In other words, it applies only to a complete release of the
5 borrower from the deed of trust, not mere modifications to the deed. BofA ignores,
6 moreover, that Washington law gives no effect to contract clauses purporting to bar oral
7 modifications. *Pac. NW Group A v. Pizza Blends, Inc.*, 951 P.2d 826, 828-29 (Wash. Ct.
8 App. 1998).

9 In addition, accepting the facts as the Shaws allege them, BofA breached the
10 implied covenant of good faith and fair dealing inherent in the note and the deed of trust.
11 BofA told the Shaws that it would waive any default and remedies for default if the
12 Shaws complied with BofA's instructions. The Shaws alleged that they complied with
13 the instructions and BofA declared them in default. If the Shaws prove these allegations,
14 they will have proven a breach of the implied covenant of good faith, and likely a breach
15 of one or more of the contracts the court has discussed in this section.

16 Finally, the court finds no merit in BofA's assertion that the Shaws have not
17 pointed to a promise sufficient to support a claim for promissory estoppel. See *Havens v.*
18 *C&D Plastics, Inc.*, 876 P.2d 435, 442 (Wash. 1994) (stating elements of promissory
19 estoppel claim). Again, the Shaws assert that BofA promised them that if they made trial
20 payments and satisfied other conditions, they would receive a modified loan. They
21 reduced their payments in reliance on BofA's promise, and then suffered damage not
22 only because they did not receive the modified loan BofA promised them, but because
23 BofA declared them in default in violation of its promise.

24 **4. The Shaws Have Only a Limited Contractual Relationship with**
25 **Fannie Mae.**

26 The Shaws' contractual claims against Fannie Mae are more limited. Fannie Mae
27 did not enter a TPP with the Shaws or make them any promises regarding a modified
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1 loan. Although the Shaws have plausibly alleged that BofA agreed to modify their loan,
2 there is no dispute that the loan had not been modified when it passed to Fannie Mae.
3 Similarly, although the Shaws have plausibly alleged that BofA orally agreed to reduced
4 payments, there is no plausible allegation that Fannie Mae adopted those agreements.
5 Although the Shaws offer conclusory assertions that Fannie Mae took on all of BofA's
6 contractual obligations, the only plausible assertion is that Fannie Mae took on only the
7 obligations of the note and deed of trust. Indeed, the Shaws admit that Fannie Mae told
8 them from the outset that their loan had not been modified and that they were in default.
9 ¶ 4.13.

10 The Shaws do, however, plausibly allege that Fannie Mae breached the note and
11 deed of trust by giving them inconsistent representations about the amount they owed
12 when they were declared in default. These representations might also give rise to a
13 breach of the implied covenant of good faith and fair dealing. But beyond these claims
14 flowing from the note and deed of trust, the Shaws have no contract or promissory
15 estoppel claims against Fannie Mae.

16 Before leaving the Shaws' contract claims, the court notes that it has largely
17 declined the parties' invitations to decide precisely which acts breached which contracts
18 or promises. BofA, for example, asked the court to decide precisely which of its acts
19 breach its contractual obligations, pointing to a list of specific breaches that the Shaws
20 provided at paragraphs 5.3(i)-(xi) of their complaint. Although the court typically prefers
21 to provide more detailed rulings, the parties' briefs lack the detailed legal argument to
22 support a more detailed ruling. The court cannot forecast the future course of this
23 litigation, but it would not be surprised if the parties raised other legal arguments based
24 on the Shaws' contractual relationships, or renewed some of the arguments they made in
25 cursory fashion in these motions. If so, the court urges the parties to abandon the
26 scattershot method they have too frequently employed in these motions.

1 **C. The Shaws Have Plausibly Alleged a CPA Claim.**

2 The court now turns from the Shaws' contract claims to their sole statutory claim:
3 that Defendants violated Washington's CPA. A CPA claim requires an unfair or
4 deceptive act or practice that occurs in trade or commerce and impacts the public interest.
5 *Bain v. Metro. Mortgage Group, Inc.*, 285 P.3d 34, 49 (Wash. 2012). The unfair or
6 deceptive act must cause an injury to a plaintiff in her business or property. *Id.*

7 Defendants' insistence that the Shaws have not plausibly alleged an unfair or
8 deceptive act is baffling. The Shaws allege that BofA told them to stop paying their loan
9 but did not tell them that they would be declared in default. The implicit promise was
10 that BofA would not treat their nonpayment as a default. BofA also told the Shaws that
11 they would receive a modified loan if they made trial payments. These statements were
12 false. BofA also stonewalled the Shaws' efforts to remedy the problems that BofA's
13 misrepresentations caused. Fannie Mae, for its part, made inconsistent representations
14 about the amount the Shaws owed. To be "unfair or deceptive" within the meaning of the
15 CPA requires only acts that have a capacity to deceive. *Bain*, 285 P.3d at 50. Accepting
16 the Shaws' allegations as true, Defendants engaged in a host of deceptive actions.

17 As to the remaining elements of a CPA claim, the actions of national banks in
18 administering a program affecting thousands of Washington homeowners occur in trade
19 or commerce and have a public interest impact. There is no question that the Shaws
20 suffered injuries to their business or property as a result of Defendants' deception. Had
21 BofA not deceived them, the Shaws would have simply continued paying their mortgage,
22 and thus avoided the adverse financial consequences that resulted from heeding BofA's
23 instructions. Had BofA not deceived them, they could have avoided the consequences of
24 default.

25 Defendants argue that breaches of contract cannot support a CPA claim. They cite
26 no authority for this proposition. It may well be that the Shaws' CPA claim is in some
27 ways duplicative of their contract claims, but that is no reason to dismiss it. In the event

1 that one or more of their contract claims fail, moreover, their CPA claim may serve as an
 2 alternative means to hold Defendants liable for deceptive acts that were not a breach of
 3 contractual duties.

4 **D. The Shaws Have Not Plausibly Alleged Claims for Negligence or Outrage.**

5 In contrast with their claims grounded in contract, the Shaws' tort claims have no
 6 legal foundation. They assert that BofA and Fannie Mae were negligent, but they cannot
 7 point to a source of a legal duty that BofA or Fannie Mae owed them. Indeed, they did
 8 not even mention their standalone negligence claim in their opposition to the motions to
 9 dismiss. The Shaws' relationship with BofA and Fannie Mae was contractual. Tort
 10 duties do not flow from contractual relationships—a party must point to an independent
 11 tort duty. *Eastwood v. Horse Harbor Found., Inc.*, 241 P.3d 1256, 1261-62 (Wash.
 12 2010). Because they point to no independent duty Defendants owed them, the Shaws
 13 cannot sustain a negligence claim.⁶

14 The Shaws also fail to state a claim against BofA for the tort of outrage. That
 15 claim, also known as intentional infliction of emotional distress, requires them to prove
 16 three elements: “(1) extreme and outrageous conduct, (2) intentional or reckless infliction
 17 of emotional distress, and (3) severe emotional distress on the part of the plaintiff.”
 18 *Robel v. Roundup Corp.*, 59 P.3d 611, 619 (Wash. 2002). To satisfy the first element, the
 19 plaintiff must prove conduct “so outrageous in character, and so extreme in degree, as to
 20 go beyond all possible bounds of decency, and to be regarded as atrocious, and utterly
 21 intolerable in a civilized community.” *Id.* (citation omitted). A court need not permit a
 22 jury to resolve an outrage claim if it determines that reasonable minds could not differ on
 23 whether the challenged conduct was sufficiently outrageous. *Id.*; *Dicomes v.*
 24 *Washington*, 782 P.2d 1002, 1013 (Wash. 1989).

25 ⁶ BofA guessed, based on the Shaws' complaint, that they might be asserting a negligent
 26 misrepresentation claim. The court does not share that interpretation of the complaint. In any
 27 event, the Shaws said nothing in their response to the motions to dismiss about a negligent
 28 misrepresentation claim. Even assuming they intended to state such a claim, they abandoned it.

1 In this case, the court concludes that the Shaws' allegations describe conduct that
2 is beyond the scope of the tort of outrage. The Shaws contend that because of BofA's
3 actions, they have lived in their garage for years because they have been unable to rebuild
4 their home. The court observes that it was a fire that deprived the Shaws of their home;
5 BofA's actions have (at most) prolonged their stay. Although reasonable people might
6 describe BofA's conduct in this case as "outrageous," they would do so in the colloquial
7 sense of the word. Although BofA may have acted "outrageously" in the context of
8 treating the Shaws poorly in their business relationship, the court concludes that the tort
9 of outrage is not intended to provide a remedy for BofA's conduct in this case. *See*
10 *Steinbock v. Ferry County Pub. Util. Dist. No. 1*, 269 P.3d 275, 282 (Wash. Ct. App.
11 2011) (affirming dismissal of outrage claim, recognizing that trial court must serve a
12 "gatekeeping role" in determining what qualifies as outrage).

13 IV. CONCLUSION

14 For the reasons previously stated, the court GRANTS in part and DENIES in part
15 Defendants' motions to dismiss. Dkt. ## 19, 20. The clerk shall TERMINATE the
16 motion calendar that the court created on April 24.

17 The court sets March 4, 2013 trial date. This is the date that the Shaws requested
18 in the most recent joint status report. Dkt. # 32. The court recognizes that this case has
19 been derailed for some time, initially by the parties' unsuccessful early settlement efforts,
20 and later because the court's competing priorities kept it from addressing these motions
21 to dismiss more quickly. The court has no idea what discovery the parties have
22 completed or if they still believe they can be ready for trial in March. An early March
23 trial date will require the parties to complete discovery and file dispositive motions no
24 later than early January, which may or may not be realistic. The court will refrain from
25 imposing a pretrial schedule for the time being. The parties shall meet and confer and
26 submit a joint status report no later than November 29, 2012. In that report, they must

1 update the court on the status of discovery in this action and the parties' views regarding
2 the trial date. The court strongly prefers to resolve this case as quickly as is reasonably
3 possible.

4 DATED this 14th day of November, 2012.

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7 The Honorable Richard A. Jones
8 United States District Court Judge
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